

Accurate News

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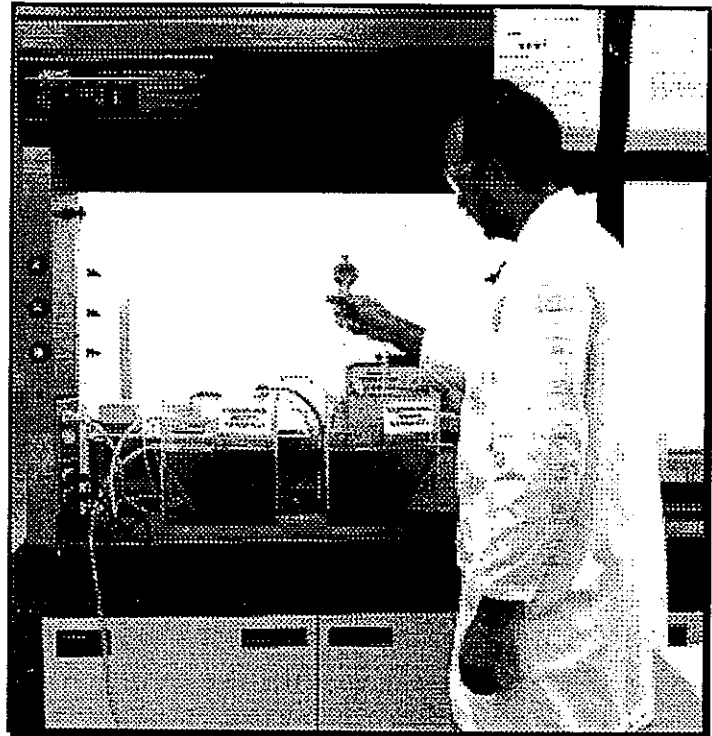
Accurate Labs, a Smart Choice for Drinking Water Testing

Recently certified for all parameters in Oklahoma drinking water regulations, Accurate Labs is a smart value with quick turnaround and convenient pickup service and has become the lab of choice for water departments in many Oklahoma cities.

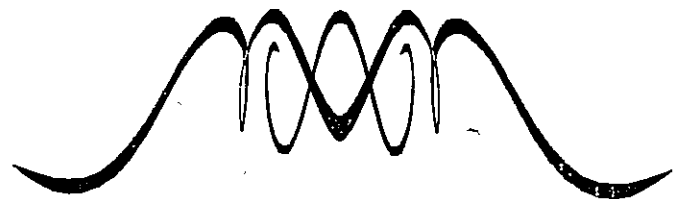
Customers are learning that Accurate's service is more convenient than other labs and is a better value.

Accurate's municipal clients only have to call to arrange a container order and then schedule a pickup time. And, on route the Accurate Field technician will drive to the customer's location, pick up the sample, put it on ice and deliver to the lab the same day. Bacteria, nitrate, Pb & Cu samples all arrive on time, so clients do not have to worry about

...see "Smart Choice" page 3



Ron Fazel, Assistant Director of Accurate Labs, working in the hood with a reactor used in Treatability Studies. Accurate is capable of conducting these studies for your treatment plant when an expansion or upgrade is being considered. Call us for more information.



Clients Recognize Value of On Route Pickup Service

In a recent conversation with one of our customers, a wastewater plant supervisor, I realized that the value of Accurate's pickup service is appreciated.

This supervisor explained to me that our visits to his plant for sample pickup saved him about \$100.00 per week. He calculated this based on several costs: gasoline, vehicle wear, and operator time (time needed to send personnel to deliver samples).

Usually, the cost of operator time is underestimated. An employee who is paid approximately \$7.00 p/hr costs the employer much more than \$7.00 in that hour. With benefits, social security, and workman's compensation insurance the true cost per hour might be \$10.00.

Some departments try to save this expense by shipping samples with a parcel delivery service: UPS, FedEx, US Mail. But, this also has a high price tag, and when added with the cost for samples that are lost in shipping, or those that are received out of holding time and require re-sampling, the cost increases dramatically.

Accurate Labs spends nearly \$200,000 each year to provide our clients with a convenient pickup service.

...see "Value" page 3

TCLP Testing: What Everyone Should Know...

Beginning with this first article of a series, the TCLP test method will be examined addressing some of the most often asked questions that our staff receives.

As we begin, remember that TCLP is one of four tests used to identify potentially hazardous waste as it is being considered for disposal in a landfill. Three other tests, Reactivity, Corrosivity, and Ignitability are also required.

Simply put, the TCLP (Toxicity Characteristic Leaching Procedure) method generally applies to waste in solid form though some liquids must also be tested. The material can be examined for a complete parameter list including metals, volatiles, base neutral, and acid compounds as well as pesticides/herbicides.

The objective is to measure the quantity of the specified parameters that can "leach," not the total amount found in the original sample.

In the next edition of Accurate News we will explain why you might need this TCLP testing. And, we will take a much closer look at Reactivity, Corrosivity and Ignitability.

Watch for it in the mail!

by Yves Dallenbach, Organics Extraction Mgr. & Todd Unruh, Marketing Manager

Value (continued)

And, we are happy to absorb this expense in the effort to please our customers.

We hope that customers also understand the true value of this service. By picking up your samples on our route, we can insure that they are delivered to the lab on the same day and in excellent condition, saving you money in the process.

In so many practical ways, Accurate Labs is "The Only Choice" for support in wastewater and drinking water testing.

by George Drye, Lab Manager

Smart Choice

(continued)

missed holding times.

Another advantage to using Accurate Labs for drinking water testing is that samples get analyzed promptly with results provided within a few days.

And in the event that a municipal customer has a positive reading on a Coliform bacteria test, Accurate immediately reports this result to the customer and the state health department, according to all regulations.

Remember...Accurate Labs provides a high level of service at a surprisingly low price.

by Todd Unruh, Marketing Manager



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Accurate Labs